

Why Hire a Legal Assistant Instead of In-House Staff?

Attorneys often wonder: *"Wouldn't in-house staff be better?"*

Here's why Virtual Legal Assistants win.

The Concern: Cost

"An in-house staff member feels more dependable."

- **Reality:** In-house hires come with salaries, benefits, office space, and downtime.
- **Our Advantage:** With Equivity Legal Assistants, you only pay for the support you need. No overhead, no downtime, and flexible pricing with U.S.-based or nearshore options.

The Concern: Confidentiality

"I'm worried about sharing sensitive client information."

- **Reality:** Every staff model carries confidentiality risks.
- **Our Advantage:** Equivity Legal Assistants follow strict protocols, use encrypted systems, and uphold confidentiality standards designed for law firms.

The Concern: Quality

"Will a virtual Legal Assistant understand my practice?"

- **Reality:** Many in-house hires come with only general admin experience.
- **Our Advantage:** Our Legal Assistants are trained to support attorneys and law firms specifically, ensuring accurate, reliable, and professional results.

The Concern: Reliability

"What if they're not available when I need them?"

- **Reality:** In-house staff can take sick days, vacations, or leave unexpectedly.
- **Our Advantage:** Equivity offers reliable coverage backed by a professional team—so you're never left without support.

Bottom Line:

Virtual Legal Assistants offer the best of both worlds, professional expertise and reliable support without overhead costs, risks, and gaps that come with in-house hiring.